

Organ plays at 9, 11 and 4:45
chimes at Noon

WANAMAKER'S

Store Opens at 9

WANAMAKER'S

Store Closes at 5

WANAMAKER'S

WEATHER
Unsettled

A Sale of a Thousand Women's Suits and Dresses

Suits at \$27.50 and \$50—Dresses at \$27.50 and \$50

There Are Many Men and More Women Than Men

who are obliged to work too hard. But they are not to be pitted as much the women and men who do not work at all. Labor of some kind is a necessity for well-being to every human being.

There are those who consider that the architect with his pencil, the banker with his figures of the production and movement of crops, the chemist with his laboratory retorts and experiments with chemicals, are not workers like the blacksmith's apprentice making a horseshoe. Yet, nevertheless, labors of the mind are often more severe and health-destroying than the blacksmith shop.

To be of use in the world we live in, we shall be much healthier and happier if we have something to do, and do it well.

[Signed]

John Wanamaker

October 31, 1921.

There Are the Loveliest Furs On These \$250 Coats

Beaver, wolf, mole and cat lynx are some of them and they appear in the form of great enveloping collars and cuffs of enormous size; in one case, the fur of the cuffs reaches to the hem.

The two favorite materials are silky bolivia and duvetyn in the new brown shades, deep, rich reds, black and navy blue. There is much silk stitching, which takes the shape of panels or covers the entire upper part of the coat or wrap.

As for the sleeves, they are certainly increasing in size, particularly at the armhole and cuffs.

These are some of the newest arrivals in the Coat Salons and they are likewise some of the most beautiful.

(First Floor)

The Rarer Fox Furs and Their Clever Imitators

Silver fox is the choicest of all the fox family, and certainly one of the most beautiful of all furs. Scarfs of this fine fur may be chosen here for from \$275 to \$850, varying from just a slight silvery of the blue-black pelt to one thickly silvered from head to tail.

Natural blue fox, lovely in both color and texture, is priced at \$300 and \$400 for fine large scarfs.

The two clever imitators of these choicer furs would almost defy any but an expert to tell them from their more aristocratic relatives. Pointed fox scarfs, most ingeniously tipped to resemble silver fox, begin at \$45.

And dyed blue fox that simulates admirably the natural bluish-mauve pelt, is here in beautiful scarfs from \$75 up.

Between these rarer foxes and their imitators are the handsome cross fox scarfs at \$115 and \$150.

In selecting furs it is well to choose where one may be sure both of quality and comprehensive variety.

(Second Floor)

French Beaded Tunics Are Constantly Arriving

We say this so that women will know that they will have just as good an assortment to choose from as earlier in the season. For these lovely tunics are very, very fashionable and there will be many worn this winter in the form of evening gowns. They are most brilliant with spangles, beads and nail-head trimming and in black, white with opalescent beads, sapphire, jade and sphinx. From \$20 to \$150.

(Main Floor)

A Very Good Tweed Suit for Young Women at \$28.50

We had these suits tailored to our order, of good all-wool tweeds and heather mixtures.

They have three-button straight coats of long slim lines, worn belted or not as desired, with notch collar and large patch pockets; and good walking skirts, belted and pocketed.

There is an excellent satin coat-lining, and a partial interlining. Even the shields are satin covered. Every detail is right. Colors include heather mixtures in brown, russet, green or mauve effects. Sizes are 14 to 20. And the very moderate price is \$28.50.

Other tweed and homespun suits from \$25 to \$32.50.

(Second Floor)

Women's Black or Tan Oxfords \$9 to \$11

For the woman who keeps to a conservative street oxford, we have an excellent five-eyelet tie that invariably gives satisfaction both in appearance and comfort.

It has military heel, extension welted sole, straight tip and perforations, and may be worn equally well with spats or without.

In black kidskin, \$9. Dull black calfskin, \$10. Mahogany calfskin, \$11.

(First Floor)

American Lady Corsets

Here is a new model for a tall woman. It is made of pink coutil, has an elastic top and long skirt, and its boning is flexible. The price \$3.50.

Another is a front-lace for a slender woman, has short bones over the abdomen, and the skirt slopes to a longer hip, with the elastic band to give a snug outline, \$5.

A pink broche topless has a long skirt and is designed for tall figures, \$5.

A very low model with sections in front is strongly boned and made of a durable pink coutil, \$6.

Another with low bust has a gore of elastic in its skirt and good boning throughout, \$3.50.

All the bones used in these corsets are very flexible and at the same time keep their shape.

(Third Floor)

Prettiest Frocks for Girls of Six to Ten Years

They are delightful Kate Gresham and Mother Hubbard frocks, finely fashioned of piques, chambrays or gingham, in white, pink, blue, yellow, green or other colors. And they are hand-smocked and hand-embroidered as prettily as if Mother had done it herself. Priced \$4.00 to \$15.00.

(Second Floor)

Fresh out of the manufacturer's hands, and every one of them representing a saving of \$15 to \$25 over the prices of the same things a little earlier in the season.

There are 400 of the suits at \$27.50 and \$50.

Those at the first price are in half a dozen styles, and made of wool velour and wool mixtures. Some are severely plain for business and common wear, one is fur-trimmed and embroidered, and another has embroidery only.

Those at \$50 are in a dozen styles and made of velour, velour with broadcloth finish, tweeds, novelty suitings and herringbone worsteds, in Sorrento blue, navy, black and many browns. Some of them are rich with fur collars and cuffs, some are braid trimmed so that they can be worn with or without the owner's separate fur.

Sizes are 34 to 48 and all the suits are lined and interlined, not to mention being hand tailored.

The 600 dresses at \$27.50 and \$50 are all in the very newest fashion, whether for evening, semi-evening or afternoon wearing.



(First Floor)

In the Little Salon of Mourning Millinery

are hats, toques and bonnets of a smartness and distinction not always achieved in millinery of this kind.

The latest and best ideas of the French creators of mourning millinery are worthily accompanied by those of our own designers.

Youth, maturity and age are represented in the charming hats and graver toques and bonnets. They are fashioned of every material approved this year for mourning use—including some not used in other years.

Veils and correct accessories will also be found here.

(Second Floor)

English Hand-Sewn Gloves for Men and Women

A good many men and women like the smart effect of hand-stitching on their gloves. Most of these that have just come from England are sewn in that characteristic way. The importation includes:

Women's chamois-finish duplex cotton gloves, in white hand-stitched with black, with pearl button fastening, at \$2 a pair.

Women's three-inch-top strap-wrist capeskin gloves in oak tan, outseam sewn (not hand-stitched), at \$5 a pair.

Men's pearl button broad-tan capeskin gloves, hand-stitched in black, at \$4.50 a pair.

Men's extra-heavy tan goatskin strap-wrist gloves, hand sewn, at \$5 a pair. Admirable for driving.

(Main Floor)

Richelieu Ribbed Silk Stockings for \$2

"Seconds," of course. You won't find full-fashioned Richelieu ribbed silk hosiery for less than about double this price in first grade.

There are 936 pair, in black, white and brown. Some all-silk and some with cotton tops.

They'll go out with a rush.

(West Aisle)

Gay "Middies" for Bright Schoolgirls

The Young Women's Store has the sprightliest "middy" blouses for schoolgirls of six to 18 years. They are of fine flannel in navy blue, bright green or crimson, with buttoned "cuff" bottom, silk braiding on sailor collar and cuffs and embroidered chevron on sleeve.

The price is \$5.75.

(Second Floor)

Girls' Petticoats

Sateens, plain and figured, \$1.75 to \$3.

Silk jersey, messaline and tafeta petticoats in such desirable colors as green, henna, blue, brown and changeable, \$3.25 to \$8.

All 32 to 36 inches long.

Bloomers of black and navy serge, \$3.85 to \$4.75; of sateen, \$1.75. These are in six to 15 year sizes.

(Third Floor)

Sale of 2000 Waists Samples, Overlots and "Seconds" Special, \$1.65 to \$15

There are simple little cotton waists for a woman to wear with her sports suit, fine lingerie blouses trimmed with hand-made lace for the tailored suit and any number of the most charming Georgette crepe, crepe de chine and tricolette blouses and overblouses for afternoons.

It will well repay every woman to get a number of waists in this sale, for the savings are often from a third to a half the usual prices.

200 Overblouses at \$15 each. They are French and in crepe de chine, elaborately beaded with kimono sleeves. Colors and black. Many are half price.

400 Silk Waists at \$5 each. Crepe de chine and Georgettes embroidered and trimmed with hand-made file, flesh, white and colors.

300 Tricolette Overblouses at \$3.85 each. Brown, navy or mohawk tricolette, some with checkerboard bands.

300 Lingerie Waists at \$3.85 each. Made of fine imported white voile, trimmed with embroidery, drawnwork and hand-made file lace. Tuxedo collar and long sleeves.

250 Overblouses at \$2.85 each. Seconds and in Georgette crepe or crepe de chine. They have some slight mark that can hardly be seen. Ones or twos of a kind.

600 Cotton Waists, \$1.65 each. Samples and overlots and all fresh and dainty, with long sleeves. Some lace trimmed.

(East and West Aisles)

Women's Undergarments All at Special Prices

200 envelope chemises and nightgowns, all of crepe de chine, the first priced at \$3.85 and \$5 for tailored styles, and at \$4.85 for lace-trimmed; the second at \$5 for a tailored shoulder-strapped style.

500 Philippine nightgowns, chemises, combinations and drawers, samples and surplus lots, at sample prices.

100 flannel nightgowns at \$1.

150 nainsook chemises, with lace and embroidery, at \$1.

500 low-necked nightgowns, some of white nainsook, some of pink batiste, at \$1.

250 silk petticoats—taffetas, silk jerseys and messalines, in black, solid colors and changeable colors, price \$3.50.

200 pairs silk jersey bloomers, in light and dark colors, \$3.85.

100 lined corduroy breakfast coats, wistaria, rose, light blue and navy, \$6.75.

(East Aisle)

200 Pleated Striped Skirts Specials at \$9.75

Many of the same styles that you will find hanging in our own cases at double this price and over.

They are beautiful all-wool prunella cloths in the new striped effects between the pleats. We had the choosing of the material and the way it should be made, so there is not a single undesirable skirt among the number.

Plenty of black-and-white and blue-and-tan combinations and, in all cases, the pleating is of the finest kind, closely stitched over the hips.

(East Aisle)

Oh, Man, But Here Is a Sweet Shoe!

A brogue boot of fine oil-grain calfskin, in black or tan. With soft toe, perforated wing tip, vamp seam and lace stay; stitched heel seat; flanged heel and English backstay.

Class to every inch of it, and comfort, too.

\$14 the pair.

(Main Floor)

America Bicycles Are Lower in Price

than they have been for some years.

These bicycles have the latest equipment, including coaster brake, heavy road tires, front and rear mud guards, rear stand, tool bag and tools. All beautifully finished, too.

Men and women's models, \$15.

Boys' and girls' models, \$37.50.

(The Gallery)

Fine Gifts of Leather From London

Here is a collection of articles of interest to people who like to give something that is different.

Rose and blue ecrasse and tan and gray velvet calfskin are the leathers used and they are made up into card cases, vanity cases, cigarette cases, with or without holders; jewel cases, cigarette boxes, glove and veil cases, portfolios, traveling cases and a host of other things.

A novelty is sets of little handy books bound in red, brown or green leather to match desk fittings. Among them an atlas, dictionaries of English and foreign languages and book of quotations.

Prices range from \$2 for a cigarette holder in case, to \$200 for a superb traveling case of pink pin seal with fittings of tusk ivory and sterling silver.

(Main Floor)

Books on Travel and Decoration

"The Art of Home Decoration," by Mary Harold Northend, price \$5.50. A book written by an authority on her subject and treated in a unique manner.

"Potomac Landings," by Paul Wiltach, \$5. The full story of one of America's most beautiful rivers.

"Down the Columbia," by Lewis R. Freeman, \$3.50. Illustrated with wonderful photographs taken along the way.

(Main Floor)

New Domestic Rugs in Extra-Large Sizes

Often a rug is wanted in a larger size than most stores carry in stock, and usually it can be found here, if nowhere else.

Axminster Rugs

9x15 ft., \$68.50 11.3x15 ft., \$85

11.3x12 ft., \$53.50 \$57.50 \$68.50

Seamless Wilton Rugs

9x15 ft., \$175 11.3x15 ft., \$231.50

(Seventh Floor)

Dinner Sets and Odd Pieces at Halved Prices

Three of our open stock patterns will be closed out—all of American semi-porcelain.

Dinner sets of 107 pieces have been made up out of our stocks on hand to be sold at half price.

And there are separate pieces to be sold either singly or by the half-dozen, or dozen, also at half price, these including plates, tea cups and saucers, coffee cups and saucers, bouillon cups and saucers, meat platters and vegetable dishes.

107-piece set of American semi-porcelain, spray design, now \$17 a set.

106-piece set of American semi-porcelain, gold and black lace border pattern, now \$23.

107-piece set of American semi-porcelain, border pattern, scroll with roses, now \$22.

107-piece dinner sets, in a border design, green scroll effect with half matt handles, now \$20.

Also 30 sets of 107 pieces already complete in our stock, border designs with half matt handles, now \$25.

And sets of 106 pieces in a Japanese design, a floral festoon, now \$37.

(Fourth Floor)

The Limit of Goodness in Wool-Filled Quilts

Our wool-filled quilts begin at \$7.50 for those with figured cambric top and back and plain borders of sateen.

At \$10 each they have figured sateen tops and backs and borders of plain sateen.

At \$15 they have figured China silk tops, habutai silk borders and backs of Florentine silk.

We have some splendid ones made in our own factory to sell at \$18, and these are in coverings of the best habutai silk.

Others up to \$50.

(Sixth Floor)

Fine Irish Linen Table Cloths at a Down-Come in Prices

An opportunity to save substantially on splendid all-linen table cloths and napkins, taken from our regular stocks and marked at reductions of one-fourth to one-third.

Table Cloths

2 x 2 yards, \$10.75 to \$15.

2 x 2 1/2 yards, \$11 to \$19.

2 x 3 yards, \$20.

Napkins of corresponding quality, some in patterns to match the cloths, are in size 22 x 22 inches, at \$18 a dozen, and in size 24 x 24 inches, at \$20 a dozen.

The cloths are in a selection of circular and square designs, hand-some effects worthy of the fine quality of the fabric.

(First Floor)

Your Opportunity in Moderately Priced Living-Room Furniture

We have a number of living-room suits overstuffed and upholstered in good grade tapestry which we have marked at pre-war prices or less.

At any rate, they have not been sold for less since 1916-17.

Included are suits recently bought at an extraordinary price advantage from one of our regular suppliers, and to these we have added a number of suits of a comparable class taken out of some special displays here in the store, which we are changing around.

So much as to how this exceptional offer has come about.

The point of real importance is that the furniture is good and desirable and that the prices marked on it are down to the old low-cost levels.

You can buy complete suits or individual pieces, as you prefer.

In the new purchase Davenportes are \$70; Rockers, \$40; Easy Armchairs, \$40; High-back Winged Armchairs, \$40.

The pieces from our regular stock are marked: Davenportes, \$95; Rockers, \$55; Easy Arm Chairs, \$55, and Winged Fireside Chairs, \$60.

(Fifth Floor)